

# Custom Document Flow Management Case Study

## CUSTOMER

One of the major high value management consulting firms in the world, which focuses on CEO-level concerns - traditional issues such as leadership, globalization, enterprise transformation and product strategy, delivering efficient solutions in an increasingly competitive economy. Their consultancy combines high value management consulting, expanded capabilities and proven solutions that deliver tangible results. Our Client offers a full spectrum of services, including strategy and organization, operations, business technology solutions, enterprise services transformation and executive search.

## CHALLENGE

Our Client, one of the world's largest management-consulting firms was looking for a solution to smoothen the cumbersome process of managing files associated to their projects. Given the major importance of planning in consultancy, the Client was looking for a solution that would give him the possibility to gain a timesaving, global perspective of each project.

## SOLUTION

The Client turned to TechTeam Akela for the development of a system that would ease the process of managing project files based on TechTeam Akela's previous experience with similar projects, methodologies and technical skills. Beyond merely managing documents, the system TechTeam Akela developed allows user-friendly design and input of project plans, revising the documents and provides associated financial and non-financial indicators and statistics which help the Client's professionals in making their decisions.

TechTeam Akela has been the clients choice because of its extensive expertise developing Custom Document Flow Management Solutions, as well as because of the Mature Process Methodology compliant with the latest ISO and CMMi standards and the devotement to quality and confidentiality.

### Client

One of the world's largest management-consulting firms

### Sector

Business Services - Management Consulting

- Strategy and Operations Consulting
- Enterprise Services Transformation
- SG&A optimization
- Corporate center and shared services
- Strategic Bussines Outsourcing
- Merger Integration and Pricing Optimization
- Sourcing Technology

### Client Figures

HQ: USA

Turnover: over \$800.000.000

Employees: over 4000 worldwide

Global presence: activity in over 30 countries

## RESULTS

The Custom Document Management Flow Application offers multiple reporting facilities such as the Command Deck, Planning Statistics, Resources and Financials. These facilities allow the Client's specialists to produce and consult multiple reports with real-time effectiveness, providing efficient and accurate control of each segment of activity by generating multiple reports in different formats.

TechTeam Akela delivered measurable benefits:

- **Substantial cut-down of time required by the Client's professionals for project planning**
- **Global perspective of each project and increased control features**
- **Easier generation of specific reports**
- **Improved operational efficiency of overall activity**

## About TechTeam Akela

Backed by an 9-year proven track record, TechTeam Akela is a premier provider of application development & maintenance services to a large client base in Western Europe and the USA. TechTeam Akela brings together top technical talent, positive thinking, strong resources and a professional, CMMi-based approach to software development, for a high added-value to our clients' businesses.

Part of TechTeam Global, Inc (NASDAQ:TEAM), TechTeam Akela enjoys a true global presence, with 19 centers of innovation and delivery spread across the USA and Europe.

### TechTeam Akela Solution

Program Office Integration

### Technologies

.Net Technologies

Microsoft Technologies

IBM Technologies

### Development Team

TechTeam Akela Specialists

### Benefits

Less project planning time

Global perspective of each project

Reporting facilities

Improved operational efficiency

### TechTeam Figures

Founded: 1979

Headquarters: Southfield, Michigan

Software development HQ: Bucharest, Romania

Revenues: \$ 167 Million

Team size: 2,600

Number of Projects implemented: 500+

Top-line growth of software business for past 3 years: 85%